Slide 1. The Numbers

Oregon House: 60 Representatives	Oregon Senate: 30 Senators
→ Need 31 Votes	→ Need 16 Votes
35 Democrats (but 6-8 are more moderate than others) + 25 Republicans	17 Democrats (but 3-4 are centrist and sometimes vote with Republicans) + 13 Republicans

Slide 2. Template, Pros & Cons

	Potential Benefits to Working with Other Side	Potential Risks/Downside to Working with Other Side
Minority		
Majority		

Slide 2 Sample Answers

	Potential Benefits to Working with Other Side	Potential Risks/Downside to Working with Other Side
Minority	• *Try to shape outcome and protect own constituents* • *Only path to influence, weak alternatives* • *Avoid potential long-term losses if expect other side to stay in power*	• *Other side may not fulfill promises* • *Short-term publicity wins to opposing* • *Can be seen as traitor*
Majority	• *Longer lasting, stronger agreement implementation* • *Legislation may be less prone to inadvertent mistakes if subjected to rigorous debate* • *Build long-term trust and relationship—may need other side later as you may lose power*	• *Costly: time & may make expensive concessions* • *Dilute own interests* • *Seem weak internally*

Slide 3. Template, Strategies for Trust-Building & "Sticking Points"

Strategies and Process Choices to Build Trust with the Other Side	Strategies to Move Past "Sticking Points"

Slide 3 Sample Answers

Strategies and Process Choices to Build Trust with the Other Side	Strategies to Move Past "Sticking Points"
• *Differentiate people from issues* • *Joint meetings with external parties such as lobbyists (transparency)* • *Find the "path to yes" for/with the other side* • *Build relationships (e.g. eat together, discuss family/personal topics)* • *Custom of physical "guest chair" at desks on Senate floor to promote conversation* • *Appreciate other side's constraints and provide safety*	• *Rename contentious issues to avoid triggers* • *Defining shared desired outcome and finding a way to get there* • *Bring different issues to the table and look at sub-components of challenging issues* • *Use 3rd party facilitator* • *Be vague when necessary*

Slide 4. Template, Internal Negotiations

Strategies to Maintain Internal Credibility When Working with the Other Side (and Make It Safe for Others on Your Side to Join a Bipartisan Effort)

Slide 4 Sample Answers

Strategies to Maintain Internal Credibility When Working with the Other Side (and Make It Safe for Others on Your Side to Join a Bipartisan Effort)

- *Frequent updates to your party, deliver good and bad news together*
- *Build credibility internally on other issues*
- *Reframe; consider history and moral appeal*
- *Avoid political scoring*
- *Create a "buddy system" for bill sponsorship so the sponsors are not lopsided in favor of one party*
- *Get political cover from influential lobbyists or constituent groups*
- *Maintain personal relationships with own side, and invite members of own side to participate in joint meetings*
- *Avoid emphasizing triggering issues and reframe to be appealing to both sides*