Funding the FDA:

Results Form

Group number: _____

Who signed the press release?

E&C Chair HELP Chair E&C RM HELP RM

Did you sign a deal?

Yes / No

In what round did you sign a deal? _____

If you signed a deal in Rounds 2 or 3, in what day did you sign a deal? _____
(Round 2 = Days 1 – 5; Round 3 = Days 6 – 10)

Who signed the final deal?

E&C Chair HELP Chair E&C RM HELP RM

How were resources allocated?

Actor	Offsets ($, millions)	Appropriations ($, millions)
E&C Chair		
HELP Chair		
E&C RM		
HELP RM		
Total	**$650**	**$100**

This handout was written by Brian Mandell, Senior Lecturer in Negotiation and Public Policy, Monica Giannone, Director of the Harvard Kennedy School Negotiation Project, Elizabeth Patton, and Emily Schlichting at the John F. Kennedy School of Government, Harvard University (HKS) as part of the Harvard Kennedy School's "Teaching Legislative Negotiation Project." Funding for this simulation was provided by The William and Flora Hewlett Foundation. HKS simulations are developed solely as the basis for class discussion. They are not intended to serve as endorsements, sources of primary data, or illustrations of effective or ineffective management.

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